

Year-end report January–December 2024

## Robust fourth quarter concluded a year of improved results and launch of new strategy

### Key highlights

- Net sales growth of 20%, supported by both regions
- Continued excellent profit delivery in North America
- Improved profitability in Europe
- Cash conversion of 95% and further strengthened financial position
- The Board of Directors proposes a dividend of SEK 3.50 per share (2.00)

### Quarterly data

- Net sales increased by 20% to SEK 11,468 million (9,566)
- Adjusted EBITDA\* SEK 1,443 million (774)
- Adjusted EBITDA margin 13% (8)
- Operating profit SEK 1,091 million (-191) including items affecting comparability of SEK 373 million (-244)
- Net profit SEK 806 million (-330)
- Earnings per share SEK 3.24 (-1.33)

### Outlook for Q1

- Solid market conditions for Region North America
- Normal conditions for Region Europe except for cartonboard and coated liner that will remain weak
- Pricing continues to offset input cost increase
- Temporarily lower sales volumes in Region Europe

### Key figures\*

SEKm	Q4 2024	Q4 2023	Change	Jan-Dec 2024	Jan-Dec 2023	Change
Net sales	11,468	9,566	20%	43,453	41,224	5%
Adjusted EBITDA	1,443	774	86%	5,167	3,613	43%
Operating profit	1,091	-191	n/a	2,561	534	380%
Adjusted operating profit	718	53	n/a	2,307	833	177%
Net profit	806	-330	n/a	1,747	484	261%
Adjusted EBITDA margin, %	13	8		12	9	
Adjusted operating profit margin, %	6	1		5	2	
Adjusted ROCE, %	7	2		7	2	
Cash flow from operating activities	1,719	2,216	-22%	3,030	3,290	-8%
Interest-bearing net debt/adjusted EBITDA	1.0	1.6		1.0	1.6	
Earnings per share, SEK	3.24	-1.33	n/a	7.02	1.95	260%

\* For key figures and a reconciliation of alternative performance measures including adjusted EBITDA, adjusted operating profit, adjusted EBITDA margin, adjusted operating profit margin, adjusted ROCE and interest-bearing net debt/adjusted EBITDA, see pages 14-16.

## Comments by the CEO

We delivered robust financial performance in the fourth quarter and ended 2024 on a good note. During the fourth quarter, we recorded outstanding net sales growth of +20% driven by better-than-expected volume growth, enabling a solid adjusted EBITDA margin of 13%, up 5% pts vs year ago. Once again, our North American region recorded impressive results with 17% net sales growth and 19% EBITDA margin. I am also satisfied with our result in Region Europe which, despite softer market conditions, managed to grow the topline by 16% and achieve an EBITDA margin of 12%.

2024 was characterized by challenging and rapidly changing market conditions. It was nevertheless a year with significantly improved financial performance versus 2023. Our proactive actions, discipline and flexible approach with strong focus on items we can control have served us well. Our net sales grew by 5% through volume growth, mix and price management. We successfully limited the fixed cost increase below inflation and delivered another sizable contribution to the efficiency enhancement program. This means that we reached the program target of SEK 1.5 billion well ahead of schedule. The cash conversion in the fourth quarter of 95% was strong. Our healthy operating cash flow and strong balance sheet will support necessary mill maintenance, selective value-creating strategic investments as well as dividends to our shareholders. The Board of Directors proposes a dividend of SEK 3.50, which is an increase of 75% versus last year and in line with our dividend policy.

At the Capital Markets Day in December, we shared the new strategic framework for Billerud. Going forward, we will be more predictable in terms of our strategic choices. Our new vision, “We make high performance packaging materials for a low carbon society”, sets the strategic direction. The safety of our people remains the number one priority. Our current safety performance is unsatisfactory, and we need to improve. To successfully deliver on our strategy, we will amplify the focus on value creation, prioritize profitability over growth and promote a stronger performance culture. Our new long-term financial targets emphasize the importance of capital efficiency, profitability and cash generation.

We continue to be impressed with our North American operations that consistently deliver outstanding results. We are well positioned with local production in the attractive Midwest region and remain committed to specialty and graphic paper. However, as the latter is in secular decline, we need to improve our capacity utilization. Hence, we will evolve towards packaging materials, benefitting on market opportunities, our attractive location and cost-competitive asset base. We will invest a total of SEK 1.4 billion, whereof most in Escanaba and during 2025, to enable this transition towards paperboard production. Our sales and marketing efforts have already started, with numerous promising customer trials ongoing for our US produced containerboard Tribute® and cartonboard Voyager®.

In the European operations, the focus will be to strengthen performance through the existing asset base. We have



clarified the roles for each product category to match market opportunities, our commercial / manufacturing capabilities and flexible production footprint. Securing cost competitive wood supply and improving mill efficiency will be instrumental enablers to succeed. Going forward, the investments beyond normal maintenance will be limited.

Sustainability is embedded in everything we do, contributing towards a low-carbon future. We are committed to Science Based Targets and have a clear transition plan for CO<sub>2</sub>e emission reductions until 2030. In Europe, we are already an industry leader in terms of carbon footprint derived from production, so for the next five years the greatest positive climate impact will be in the North American region.

As we enter 2025, geopolitical and macroeconomic uncertainty remains high. In Region Europe, we seem to have passed the bottom of the curve and are starting to see early signs of improved market sentiment in many of our product categories. Market conditions in North America remain solid and in line with a well performing US economy. With the import tariffs that the new presidential administration in the US has introduced, Billerud is well positioned and will likely increase its local capacity utilization and sales volumes within North America.

Although the pulp and paper markets have been challenging over the past years, Billerud is in a strong position to evolve and strengthen. Long-term, we are a firm believer in fiber-based packaging to replace fossil-based materials. Billerud has attractive positions in core markets due to our superior product performance and manufacturing expertise. We are at our best when we work with customers and applications requiring lighter, stronger and more sustainable materials. With our updated strategy, modest investment level and strong balance sheet we have a solid foundation. We now look forward to continuing to execute and deliver our strategy.

Ivar Vatne  
*President and CEO*

## Fourth quarter

### Sales and results

Net sales for the fourth quarter increased by 20% to SEK 11,468 million (9,566). Currency changes had a positive impact of 2%. The currency-neutral net sales increased by 18%, mainly due to increased sales volumes in both regions and higher sales prices compared to last year. The sales volumes totaled 940 ktons (872), positively impacted by inventory reductions and higher than normal market pulp sales in Region Europe. Both regions had production curtailments.

Adjusted EBITDA improved to SEK 1,443 million (774), corresponding to a margin of 13% (8). The Group's result increased mainly as a result of sales growth and efficiency gains which were only partly offset by higher input costs in Region Europe. Annual maintenance shutdowns were in the quarter carried out at the Frövi and Escanaba mills, with a total cost impact of SEK 109 million.

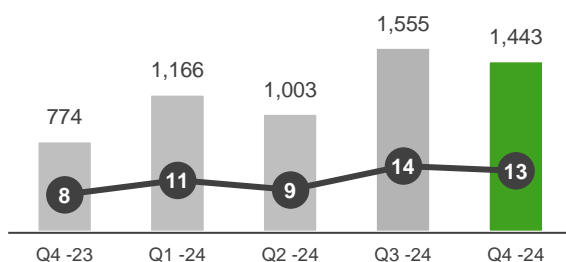
Items classified as affecting comparability in the fourth quarter totaled SEK 373 million (-244). The items affecting comparability were costs for the US transformation program of SEK 89 million, positive result effects from two transfers of pension obligations and related assets in the US of SEK 389 million, released provisions for restructuring costs related to personnel reductions of SEK 58 million, and a positive result of the revaluation of biological assets in the associated company BSÖ Holding AB Group of SEK 15 million.

### Market development and outlook

In the fourth quarter, Billerud experienced normal market conditions for most of the product categories. Demand for coated liner and cartonboard was weak. Sales prices were largely maintained, except for market pulp where the price decreased. Input costs increased in Europe, while they were stable in North America.

For the first quarter of 2025, Billerud expects normal market conditions for most categories in Region Europe except for coated liner and cartonboard which are expected to remain weak. Sales volumes in Region Europe are estimated to be 30–60 ktons lower than in the fourth quarter. Prices for liquid packaging board have been raised from 1 January. Solid conditions for graphic and specialty paper in North America are expected and Billerud announced a price increase on coated freesheet (CFS) rolls graphic paper in January. Total input costs are expected to increase, mainly for wood in Europe and logistics in the US, as well as seasonally higher energy costs in both regions.

Adjusted EBITDA, SEKm and adjusted EBITDA margin, %



### Events in the quarter

On 1 October, Billerud agreed on a transfer of pension obligations and related assets in the US, which resulted in a positive result effect of USD 25 million. On 27 November, Billerud agreed on another transfer of pension obligations and related assets in the US, which had a positive result effect of USD 12 million. The combined result effect of these transfers amounted to SEK 389 million and were in the fourth quarter reported as an item affecting comparability. The transfers of pension obligations and related assets had no cash flow impact.

On 2 December, ahead of Billerud's Capital Markets Day, the Board of Directors decided on a strategic investment program of SEK 1.2 billion in the Escanaba mill and SEK 0.2 billion in the Quinnesec mill, that will enable a transition towards paperboard production in North America. The Board of Directors also decided on new, long-term financial targets for Billerud. As the premises for pulp, paper and packaging production in Europe have changed structurally since 2022 with elevated fiber costs, the EBITDA margin target was adjusted to above 15% over a business cycle. In parallel, a target for return on capital employed (ROCE) was reintroduced, and a target for cash conversion was introduced. The financial policy governing the company's indebtedness and dividends to shareholders remained unchanged.

Billerud announced on 12 December that its targets for reducing its CO<sub>2</sub>e emissions had been approved by the Science Based Targets initiative. Billerud commits to reduce its scope 1 and 2 emissions by 42% by 2030, with 2022 as base year, and to reduce its scope 3 emissions by 25% within the same timeframe.

On 20 December, Billerud announced that Jaakko Nikkilä is the new President, Billerud Europe from 1 May 2025. Jaakko Nikkilä has extensive experience in both international sales and production of fiber-based packaging materials and has recently served as Executive Vice President in UPM, where he has been a member of the Group Executive Team since 2019.

Matthew Hirst, who decided to leave Billerud, remained in the role as President Billerud Europe until 31 January 2025. From 1 February to 30 April, Ivar Vatne will be interim President, Region Europe.

### Events after the quarter

No significant events have occurred until the publication of this report.

# Region Europe

## Key figures

SEKm	Quarter		Full year	
	Q4 -24	Q4 -23	2024	2023
Net sales	7,431	6,388	28,342	27,114
of which liquid packaging board	2,567	2,260	10,111	9,396
of which containerboard	1,401	1,304	5,470	5,347
of which kraft and specialty paper	1,100	889	4,081	3,841
of which sack paper	853	620	3,240	2,912
of which cartonboard	648	596	2,740	2,793
of which market pulp	789	635	2,437	2,553
Net operating expenses	-6,543	-5,688	-24,934	-24,361
<b>EBITDA</b>	<b>888</b>	<b>700</b>	<b>3,408</b>	<b>2,753</b>
EBITDA margin, %	12	11	12	10
Operating profit/loss	408	216	1,511	925
Operating margin, %	5	3	5	3
Sales volumes, ktonnes	706	668	2,752	2,697

## Sales and results

Net sales for the fourth quarter amounted to SEK 7,431 million (6,388). Net sales excluding currency effects grew by 16% as a result of increased sales prices, higher sales volumes and a positive sales mix.

EBITDA increased to SEK 888 million (700), corresponding to an EBITDA margin of 12% (11). The EBITDA improvement was due to the sales increase, positive impact from the efficiency enhancement program as well as lower costs for maintenance shutdowns than in the corresponding period last year. Higher input costs, primarily for pulpwood, had an adverse impact.

During the quarter, planned maintenance shutdown was carried out in Frövi with a total cost impact of SEK 89 million. The negative earnings impact from maintenance shutdowns in the fourth quarter of 2023 was SEK 187 million.

Production was curtailed due to inventory reductions, and for some product categories, weak demand.

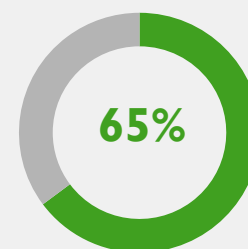
## Market development

During the fourth quarter of 2024, the market conditions for liquid packaging board, sack and kraft paper were stable on a normal level, while the market conditions for coated liner and cartonboard were weak. Sales prices for Billerud's products were largely maintained during the fourth quarter. Input costs increased compared to the previous quarter, mainly for pulpwood and energy, while the costs for purchased pulp decreased.

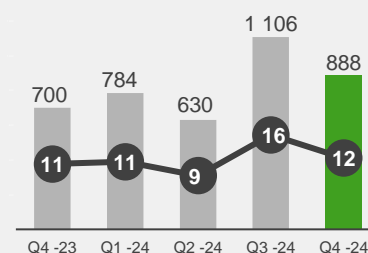
### About Region Europe

Region Europe includes the board and paper products made of virgin fibre that are manufactured at the mills Gruvön, Gävle, Frövi/Rockhammar, Skärblacka and Karlsborg in Sweden and Pietarsaari in Finland. In these mills, Billerud produces liquid packaging board, kraft paper, containerboard, cartonboard, sack paper and market pulp. These materials are sold in Europe and the rest of the world. Total production capacity is around 3.1 million tons per year.

Share of Group's net sales  
Q4 2024



EBITDA, SEKm and EBITDA margin, %

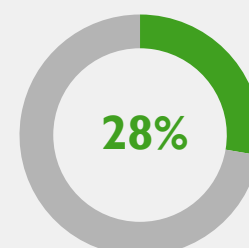


# Region North America

## Key figures

SEKm	Quarter		Full year	
	Q4 -24	Q4 -23	2024	2023
Net sales	3,175	2,706	12,122	11,511
of which graphic paper	2,128	1,943	8,360	8,342
of which specialty paper	631	424	2,194	1,605
of which market pulp	415	339	1,568	1,564
Net operating expenses	-2,569	-2,400	-9,931	-9,893
<b>EBITDA</b>	<b>606</b>	<b>306</b>	<b>2,191</b>	<b>1,618</b>
EBITDA margin, %	19	11	18	14
Operating profit/loss	406	97	1,442	808
Operating margin, %	13	4	12	7
Sales volumes, ktonnes	234	204	902	839

Share of Group's net sales  
Q4 2024



## Sales and results

Net sales for the fourth quarter amounted to SEK 3,175 million (2,706). Net sales excluding currency effects grew by 17% primarily as a result of increased sales volumes. Production remained below full capacity and the price for market pulp decreased.

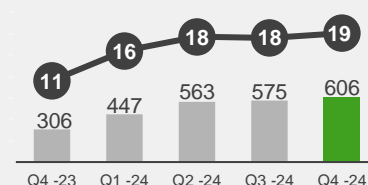
EBITDA increased to SEK 606 million (306), corresponding to an EBITDA margin of 19% (11). The EBITDA improvement compared with the corresponding period last year was mainly a result of the higher sales, lower costs for energy and wood, as well as timing of planned maintenance shutdowns.

During the fourth quarter, a planned maintenance shutdown was carried out in the Escanaba mill with a cost impact of SEK 20 million. The negative earnings impact from maintenance shutdown in the fourth quarter of 2023 was SEK 69 million.

## Market development

During the fourth quarter of 2024, the market conditions for the product categories produced in Region North America were stable on a normal level. Sales prices for Billerud's graphic paper and specialty paper were largely unchanged, while the price for market pulp decreased. Input costs remained stable during the quarter.

EBITDA, SEKm and EBITDA margin, %



### About Region North America

Region North America includes the products made of virgin fibre manufactured at the Escanaba and Quinnesec mills in Michigan, US and the operations at the sheeting facility Wisconsin Rapids in Wisconsin, US. Billerud produces graphic and specialty paper as well as market pulp in this region and sells these materials primarily in the North American market. Total annual production capacity is around 1.1 million tons of paper and around 0.2 million tons of pulp.

## Other

### Sales and results

Net sales for the fourth quarter amounted to SEK 862 million (472). The sales growth was mainly due to higher net sales in wood sourcing operations and positive effects from accounts receivables revaluation.

EBITDA in the fourth quarter of 2024 amounted to SEK 322 million (-476). The improved result was mainly due to positive changes in items affecting comparability and effects from accounts receivables revaluation.

The items affecting comparability in the fourth quarter of 2024 totaled SEK 373 million (-244) and included costs for the US transformation program of SEK 89 million, positive result effects from two transfers of pension obligations and related assets in the US of SEK 389 million, released provisions for restructuring costs related to personnel reductions of SEK 58 million, and a positive result of the revaluation of biological assets in the associated company BSÖ Holding AB Group of SEK 15 million. The items affecting comparability in the fourth quarter of 2023 of SEK -244 million referred to restructuring costs for personnel reductions of SEK 80 million and a negative result of revaluation of biological assets in the associated company BSÖ Holding AB Group of SEK 164 million.

### Key figures (including currency hedging etc)

SEKm	Quarter		Full year	
	Q4 -24	Q4 -23	2024	2023
Net sales	862	472	2,989	2,599
of which Managed Packaging	-	-	-	420
Net operating expenses	-540	-948	-3,167	-3,656
<b>EBITDA</b>	<b>322</b>	<b>-476</b>	<b>-178</b>	<b>-1,057</b>
Operating profit	277	-504	-392	-1,199

## January – December, consolidated

### Sales and results

Net sales for 2024 amounted to SEK 43,453 million (41,224). Net sales excluding currency effects grew by 5% as a result of higher sales in both regions compared with the corresponding period last year. Total sales volumes increased to 3,654 ktons (3,536).

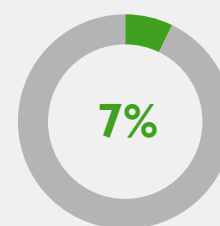
Adjusted EBITDA increased to SEK 5,167 million (3,613), corresponding to an EBITDA margin of 12% (9). The result strengthened mainly due to higher volumes, improved prices and a more favorable sales mix as well as positive contribution from the efficiency enhancement program. Input costs increased, mainly for pulpwood in Region Europe. The net of received and consumed emission rights had a positive impact of SEK 471 million (575).

Items classified as affecting comparability amounted to SEK 254 million (-299) and included costs for the US transformation program of SEK 278 million, the positive result from the divestment of assets related to the Wisconsin Water Quality Center (WQC) of SEK 70 million, positive result effects from transfers of pension obligations and related assets in the US of SEK 389 million, released provisions for restructuring costs related to personnel reductions of SEK 58 million, and a positive result of the revaluation of biological assets in the associated company BSÖ Holding AB Group of SEK 15 million.

## Cash flow and financial position

Operating cash flow after investments in tangible and intangible assets amounted to SEK 1,106 million (1,243) for the fourth quarter of 2024. The cash flow from operating activities

Share of Group's net sales  
Q4 2024





declined compared with the fourth quarter 2023 despite a higher profit before tax, mainly due to lower cash flow from changes in working capital and lower cash settlement from emission rights. Net inventory changes in the fourth quarter 2024 were small, as finished products inventory decreased, and the raw material inventory increased in Region Europe.

## Condensed cash flow statement

SEKm	Quarter		Full year	
	Q4 -24	Q4 -23	2024	2023
Profit before tax	1,030	-355	2,248	185
Adjustments for non-cash items	582	1,473	2,343	2,963
Tax paid	-80	-113	-428	-561
Cash flow from changes in working capital	187	1,211	-1,133	703
<b>Cash flow from operating activities</b>	<b>1,719</b>	<b>2,216</b>	<b>3,030</b>	<b>3,290</b>
Investments in tangible and intangible assets	-613	-973	-2,437	-3,177
<b>Operating cash flow after investments in tangible and intangible assets</b>	<b>1,106</b>	<b>1,243</b>	<b>593</b>	<b>113</b>

## Financing

On 31 December 2024, the interest-bearing debt amounted to SEK 7,403 million (7,232). Interest-bearing debt decreased by SEK 164 million during the fourth quarter of 2024. The Group repaid commercial papers of SEK 610 million including interest and issued new commercial papers of SEK 430 million.

## Debt portfolio and maturity profile on 31 December 2024

Loan	Limit, SEKm	Maturity, years			Total utilised
		0-1	1-2	2-	
Syndicated credit facilities	5,500				-
Term loans		502	102	1,802	2,406
Bond loans within MTN program	7,000	-	1,250	1,250	2,500
Other bond loans		1,000	-	600	1,600
Commercial paper	4,000	897			897
<b>Group total</b>		<b>2,399</b>	<b>1,352</b>	<b>3,652</b>	<b>7,403</b>
Future interest payments		245	186	338	769

The interest-bearing net debt on 31 December 2024 amounted to SEK 5,347 million (5,927).

The net interest-bearing debt in relation to EBITDA at the end of the period was 1.0 (1.8). The net interest-bearing debt in relation to adjusted EBITDA was 1.0 (1.6)

## Investments and capital employed

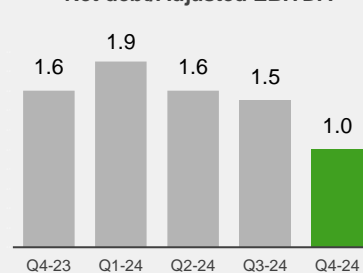
Investments in tangible and intangible assets amounted to SEK 2,437 million (3,177) during 2024. The decrease was mainly due to lower capital expenditures for the new recovery boiler in Frövi, that was taken into operation during the second half of 2023.

During 2025, investments in tangible and intangible assets are estimated to amount to approximately SEK 3.5 billion. Of this amount, SEK 1.3 billion is attributable to strategic capital expenditures with a focus on enabling an improved product mix in North America, and SEK 2.2 billion is attributable to mill maintenance investments (so called "base capex").

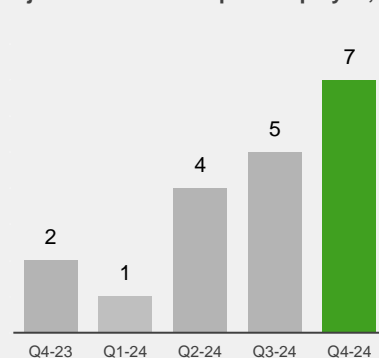
The capital employed on 31 December 2024 amounted to SEK 34,327 million (32,872). Return on capital employed (ROCE) for the last twelve months amounted to 8% (2). Adjusted ROCE was 7% (2).

Return on equity was 6% (2) for the last twelve-months period.

Net debt/Adjusted EBITDA



Adjusted return on capital employed, %



## Other information

### Efficiency enhancement program

In the beginning of 2023, Billerud introduced a three-year efficiency enhancement program focusing on profitability improvements and with activities spanning across functions predominantly in Region Europe. The target for this program was to achieve an EBITDA uplift of SEK 1.5 billion by the end of 2025 run-rate.

In 2023, the efficiency enhancement program delivered an EBITDA-uplift of SEK 615 million.

As part of the efficiency enhancement program, cost-reduction measures involving personnel reductions have been implemented from October 2023. Restructuring costs related to these measures of SEK 80 million were recorded in the fourth quarter of 2023. The number of positions in the company have through these measures been reduced by 341 as of 31 December 2024, which is estimated to generate annual structural savings of around SEK 260 million. Released provisions for restructuring costs of SEK 58 million were recognized in the fourth quarter 2024.

In 2024, the efficiency enhancement program had a positive EBITDA impact of SEK 840 million compared with 2023.

By the end of 2024, the program had since its start delivered an EBITDA contribution rate of around SEK 1.45 billion. As the program target had almost been achieved, the efficiency program was closed at the end of 2024, one year earlier than planned.

### Currency hedging

Currency hedging had a net sales impact of SEK -62 million (30) in the fourth quarter and SEK -44 million (-263) for the year 2024 compared to no currency hedging. Outstanding forward exchange contracts on 31 December had a market value of SEK -126 million, of which SEK -28 million is the portion of the contracts matched by trade receivables that affected earnings in the fourth quarter. Accordingly, other contracts had a market value of SEK -98 million.

### Hedged portion of forecast currency flows

Currency	Q1-25	Q2-25	Q3-25	Q4-25	Q1-26	Total 15 months
EUR Share*	83%	79%	78%	78%	82%	80%
Rate	11.33	11.46	11.42	11.34	11.50	11.41
USD Share*	79%	76%	75%	78%	65%	75%
Rate	10.25	10.28	10.26	10.55	10.64	10.39
GBP Share*	69%	69%	46%	35%	0%	44%
Rate	13.82	13.77	13.66	13.65		13.74
Market value of currency contracts**	-42	-31	-30	-18	-5	-126

\* Share of net currency flow.

\*\* On 31 December 2024.

### Tax

The tax expense for 2024 amounted to SEK 501 million (-299 (revenue)), equal to approximately 22% (-162%) of the profit before tax. The low tax rate in 2023 was related to US

tax credits for prior years, for which a deferred tax asset was recognized.

### Parent company

The parent company Billerud AB (publ) includes head office and support functions.

The operating profit/loss for 2024 was SEK -271 million (-738). The operating result includes the effects of hedging contracts and revaluations of trade receivables.

The parent company hedges both its own and the Group's net currency flows. The parent company's result includes the results of these hedging measures. These effects were SEK -44 million (-263) for 2024.

The average number of employees on 31 December 2024 was 177 (164).

Cash and bank balances, and short-term investments amounted to SEK 1,554 million (1,213).

### Holding of treasury shares

In the second quarter of 2024, Billerud transferred 153,068 shares under the performance based long-term share program resolved by the 2021 Annual General Meeting. The number of treasury shares on 31 March 2024 was 1,059,569 and on 30 June 2024, the holding of treasury shares was 906,501. Billerud's holding of treasury shares was unchanged during the second half of the year. On 31 December 2024, the total number of shares was 249,611,422 and the number of shares on the market was 248,704,921.

### Annual General Meeting

The 2025 Annual General Meeting will be held in Stockholm on May 20, 2025. A notice convening the Annual General Meeting with further information on how and when to provide notification of participation will be published on Billerud's website, in Svenska Dagbladet and in Post och Inrikes Tidningar in advance of the meeting.

### Proposed dividend

For the fiscal year 2024, the Board of Directors proposes a dividend of SEK 3.50 per share (2.00). The proposal entails a total share dividend of around SEK 870 million, which corresponds to around 50% of net profit. The proposed record day is 22 May, 2025.

### Financial targets

Billerud has the following financial targets, where targeted levels for return on capital employed (ROCE) and EBITDA margin are to be achieved over a business cycle.

- Return on capital employed (ROCE) above 11%
- EBITDA margin above 15%
- Cash conversion above 80%
- Interest-bearing net debt in relation to EBITDA shall be below 2.5 (policy)
- Dividends of at least 50% of net profit (policy)



## Risks and uncertainties

Billerud is exposed to risks that could impact its ability to achieve its strategic objectives. The strategic risks include risks related to political initiatives, laws and regulations, the economic outlook and market trends, competition, climate change, cyber-crime, and security. Billerud is also exposed to execution risks that could impact its ability to achieve established objectives in daily operations.

Demand for Billerud's products is affected by market trends and business cycles. A severe economic downturn could negatively impact the demand for the company's products. Competition and production capacity changes in the paper and packaging industry could have an impact on Billerud's business. Geopolitical risks could affect the macroeconomic development, supply chains, price trends and Billerud's operating costs. The war in Ukraine and EU's sanctions on Russia led for example to higher energy prices and a tighter wood market in the Nordics.

There are also risks related to the implications for Billerud of political initiatives, new laws and regulations. A patchwork of requirements that affects the forest and packaging industry is evolving at international and national levels, including for example the EU Emission Trading Scheme (EU ETS), and the Packaging and Packaging Waste Regulation (PPWR).

As a large international company, Billerud is exposed to financial risks related to currency, financing, liquidity, interest rates, energy price, financial credit- and customer credit risks. Most of the Group's revenues are invoiced in foreign currencies while a large part of operating expenses are in SEK.

A detailed risk description including a sensitivity analysis with estimated profit impact of changed sales volumes, exchange rates, loan rates, and input prices is provided on pages 47–51 in the 2023 Annual and Sustainability Report.

Detailed information about the Group's financial risks and risk management is provided on pages 76-78 in the 2023 Annual and Sustainability Report.

## Related-party transactions

No transactions took place between Billerud and related parties that have significantly affected the Group's position and earnings.

Solna, February 4, 2025

Billerud AB (publ)

Ivar Vatne

*President and CEO*

# Group

## Condensed income statement

SEKm	Quarter		Full year	
	Q4 -24	Q4 -23	2024	2023
Net sales	11,468	9,566	43,453	41,224
Other operating income	426	94	659	308
Change in inventories	-338	-156	-77	-898
Raw materials and consumables	-5,727	-5,021	-22,205	-21,461
Other external costs	-2,512	-2,164	-10,195	-9,313
Employee benefits expense	-1,529	-1,621	-6,264	-6,350
Depreciation, amortization and impairment of non-current assets	-725	-721	-2,860	-2,780
Change in value of biological assets	9	-2	9	-2
Profit/Loss from participations and impairment in associated companies	19	-166	41	-194
<b>Operating profit/loss</b>	<b>1,091</b>	<b>-191</b>	<b>2,561</b>	<b>534</b>
Financial net	-61	-164	-313	-349
<b>Profit/Loss before tax</b>	<b>1,030</b>	<b>-355</b>	<b>2,248</b>	<b>185</b>
Taxes	-224	25	-501	299
<b>Profit/Loss from continuing operations</b>	<b>806</b>	<b>-330</b>	<b>1,747</b>	<b>484</b>
<b>Profit/Loss attributable to:</b>				
Owners of the parent company	806	-330	1,747	484
Non-controlling interests	-	-	-	-
<b>Net profit/loss for the period</b>	<b>806</b>	<b>-330</b>	<b>1,747</b>	<b>484</b>
<b>Basic earnings per share, SEK</b>	<b>3.24</b>	<b>-1.33</b>	<b>7.02</b>	<b>1.95</b>
<b>Diluted earnings per share, SEK</b>	<b>3.24</b>	<b>-1.33</b>	<b>7.02</b>	<b>1.95</b>

## Condensed statement of comprehensive income

SEKm	Quarter		Full year	
	Q4 -24	Q4 -23	2024	2023
<b>Net profit/loss for the period</b>	<b>806</b>	<b>-330</b>	<b>1,747</b>	<b>484</b>
<b>Other comprehensive income</b>				
<b>Items that will not be reclassified to profit or loss</b>				
Revaluation of forest land	319	2	319	2
Actuarial gains or losses on defined benefit pension plans	129	-89	257	346
Change in fair value of shareholding in Other holdings	-	-2	-	5
Tax attributable to items not to be reclassified to profit or loss	-99	17	-134	-94
<b>Total items that will not be reclassified to profit or loss</b>	<b>349</b>	<b>-72</b>	<b>442</b>	<b>259</b>
<b>Items that have been or may be reclassified subsequently to profit or loss</b>				
Differences arising from the translation of foreign operations' accounts	850	-740	883	-359
Change in fair value of cash flow hedges	-277	435	-674	-1,037
Tax attributable to items that have been or may be reclassified subsequently to profit or loss	56	-86	141	221
<b>Total items that have been or may be reclassified subsequently to profit or loss</b>	<b>629</b>	<b>-391</b>	<b>350</b>	<b>-1,175</b>
<b>Total comprehensive income for the period</b>	<b>1,784</b>	<b>-793</b>	<b>2,539</b>	<b>-432</b>
<b>Attributable to:</b>				
Owners of the parent company	1,784	-793	2,539	-432
Non-controlling interests	-	-	-	-
<b>Total comprehensive income for the period</b>	<b>1,784</b>	<b>-793</b>	<b>2,539</b>	<b>-432</b>



## Condensed balance sheet

SEKm	31 Dec	31 Dec
	2024	2023
Intangible assets	2,296	2,227
Tangible assets, including Right of use assets	30,383	29,933
Other non-current assets	2,083	1,747
<b>Total non-current assets</b>	<b>34,762</b>	<b>33,907</b>
Intangible assets	147	111
Inventories	6,755	6,137
Accounts receivable	4,762	3,804
Other current assets	1,242	1,663
Cash and cash equivalents	2,561	2,304
<b>Total current assets</b>	<b>15,467</b>	<b>14,019</b>
<b>Total assets</b>	<b>50,229</b>	<b>47,926</b>
Equity attributable to owners of the parent company	28,979	26,945
Non-controlling interests	-	-
<b>Total equity</b>	<b>28,979</b>	<b>26,945</b>
Interest-bearing liabilities	5,004	4,696
Lease liabilities	345	178
Provisions for pensions	596	653
Other liabilities and provisions	350	524
Deferred tax liabilities	3,708	3,965
<b>Total non-current liabilities</b>	<b>10,003</b>	<b>10,016</b>
Interest-bearing liabilities	2,399	2,536
Lease liabilities	218	168
Accounts payables	5,159	5,352
Other liabilities and provisions	3,471	2,909
<b>Total current liabilities</b>	<b>11,247</b>	<b>10,965</b>
<b>Total equity and liabilities</b>	<b>50,229</b>	<b>47,926</b>

## Condensed statement of changes in equity

SEKm	Full year	
	2024	2023
Opening balance	26,945	29,254
Comprehensive income for the period	2,539	-432
Share-based payment to be settled in equity instruments	4	23
Hedging result transferred to acquisition cost in tangible assets	-12	-36
Dividend to owners of the parent company	-497	-1,864
<b>Closing balance equity</b>	<b>28,979</b>	<b>26,945</b>
<b>Equity attributable to:</b>		
Owners of the parent company	28,979	26,945
Non-controlling interests	-	-
<b>Closing balance equity</b>	<b>28,979</b>	<b>26,945</b>



## Condensed cash flow statement

SEKm	Quarter			Full year	
	Q4 -24	Q3 -24	Q4 -23	2024	2023
<b>Operating activities</b>					
Profit before tax	1,030	745	-355	2,248	185
Adjustments for non-cash items*	582	575	1,473	2,343	2,963
Tax paid	-80	-19	-113	-428	-561
Cash flow from changes in working capital	187	-863	1,211	-1,133	703
<b>Cash flow from operating activities</b>	<b>1,719</b>	<b>438</b>	<b>2,216</b>	<b>3,030</b>	<b>3,290</b>
<b>Investing activities</b>					
Investments in tangible and intangible assets	-613	-509	-973	-2,437	-3,177
Disposal of property, plant and equipment	-	1	6	19	9
Sale of subsidiaries	-	-	-	-	-80
Acquisition of financial assets/contribution associated companies	-9	-	-10	-14	-43
Dividend from associated companies	-	-	-	20	17
Disposal of financial assets/other holdings and associated companies	-	-	81	-	129
Change in interest-bearing receivables	-	-	1	-	19
<b>Cash flow from investing activities</b>	<b>-622</b>	<b>-508</b>	<b>-895</b>	<b>-2,412</b>	<b>-3,126</b>
<b>Financing activities</b>					
Change in interest-bearing liabilities	-226	-171	-241	-48	2,018
Dividend	-	-	-	-497	-1,864
<b>Cash flow from financing activities</b>	<b>-226</b>	<b>-171</b>	<b>-241</b>	<b>-545</b>	<b>154</b>
<b>Total cash flow for the period</b>	<b>871</b>	<b>-241</b>	<b>1,080</b>	<b>73</b>	<b>318</b>
Cash and cash equivalents at start of period	1,483	1,826	1,363	2,304	2,046
Translation differences in cash and cash equivalents	207	-102	-139	184	-60
<b>Cash and cash equivalents at the end of the period</b>	<b>2,561</b>	<b>1,483</b>	<b>2,304</b>	<b>2,561</b>	<b>2,304</b>

### \*Reconciliation of non-cash items

SEKm	Quarter			Full year	
	Q4 -24	Q3 -24	Q4 -23	2024	2023
Depreciation, amortization and impairment of assets	725	704	721	2,860	2,780
Financial items	-11	18	90	-42	196
Disposal of non-current assets	96	-1	3	342	-14
Pensions and other provisions	-451	-25	38	-686	-233
Unrealized result from emission rights	255	-117	449	-85	17
Share of profit/loss in associates/impairment of investments	-19	-5	166	-41	194
Share based payments	-4	1	6	4	23
Revaluation of biological assets	-9	-	-	-9	-
<b>Total non-cash items</b>	<b>582</b>	<b>575</b>	<b>1,473</b>	<b>2,343</b>	<b>2,963</b>

# Notes

## Note 1: Accounting policies

The interim report for the Group is prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act. The accounting policies applied in this interim report are the same as those used in the most recent

annual report for 2023, see pages 56-58 and page 148-149 for definitions of key figures. The interim report for the parent company is prepared in accordance with the Swedish Annual Accounts Act.

## Note 2: Financial assets and liabilities

	Fair value hedging instruments	Fair value through other comprehensive income	Amortized costs	Total carrying amount	Fair value
<i>Valuation classification</i>	<i>Level 2</i>	<i>Level 3</i>			
<b>Group 31 December 2024</b>					
Other shares and participations		13		13	13
Long-term receivables	23		127	150	150
Accounts receivable			4,762	4,762	4,762
Other receivables	47		635	682	682
Cash and cash equivalents			2,561	2,561	2,561
<b>Total financial assets</b>	<b>70</b>	<b>13</b>	<b>8,085</b>	<b>8,168</b>	<b>8,168</b>
Non-current interest-bearing liabilities			5,349	5,349	5,440
Current interest-bearing liabilities			2,617	2,617	2,617
Accounts payables			5,159	5,159	5,159
Other liabilities	391		441	832	832
<b>Total financial liabilities</b>	<b>391</b>	<b>-</b>	<b>13,566</b>	<b>13,957</b>	<b>14,048</b>

	Fair value hedging instruments	Fair value through other comprehensive income	Amortized costs	Total carrying amount	Fair value
<i>Valuation classification</i>	<i>Level 2</i>	<i>Level 3</i>			
<b>Group 31 December 2023</b>					
Other shares and participations		11		11	11
Long-term receivables	1		130	131	131
Accounts receivable			3,804	3,804	3,804
Other receivables	463		616	1,079	1,079
Cash and cash equivalents			2,304	2,304	2,304
<b>Total financial assets</b>	<b>464</b>	<b>11</b>	<b>6,854</b>	<b>7,329</b>	<b>7,329</b>
Non-current interest-bearing liabilities			4,874	4,874	4,954
Current interest-bearing liabilities			2,705	2,705	2,705
Accounts payables			5,352	5,352	5,352
Other liabilities	50		436	486	486
<b>Total financial liabilities</b>	<b>50</b>	<b>-</b>	<b>13,367</b>	<b>13,417</b>	<b>13,497</b>

## Note 3: Other disclosures

Other disclosures in accordance with IAS 34.16A can be found on the pages prior to the income statement and the statement of comprehensive income.

Information regarding significant events after the quarter can be found on page 3, regions can be found on pages 4-6, financing on page 7 and seasonal effects on page 17.



## Key figures

	Quarter			Full year	
	Q4 -24	Q3 -24	Q4 -23	2024	2023
EBITDA margin, %	16	14	6	12	8
Adjusted EBITDA margin, %	13	14	8	12	9
Operating margin, %	10	8	-2	6	1
Adjusted operating margin, %	6	8	1	5	2
Cash conversion, %	95	28	418	56	99
<b>Return (rolling 12 months)</b>					
Return on capital employed, % (ROCE)	8	4	2	8	2
Adjusted Return on capital employed, % (adj ROCE)	7	5	2	7	2
Return on equity, %	6	2	2	6	2
<b>Capital structure at end of period</b>					
Capital employed, SEKm	34,327	34,130	32,872	34,327	32,872
Working capital, SEKm	4,356	4,981	3,684	4,356	3,684
Equity attributable to owners of the parent company, SEKm	28,979	27,199	26,945	28,979	26,945
Interest-bearing net debt, SEKm	5,347	6,930	5,927	5,347	5,927
Net debt/equity ratio	0.18	0.25	0.22	0.18	0.22
Interest-bearing net debt / EBITDA over 12 months	1.0	1.7	1.8	1.0	1.8
Interest-bearing net debt / Adjusted EBITDA over 12 months	1.0	1.5	1.6	1.0	1.6
<b>Key figures per share</b>					
Earnings per share, SEK	3.24	2.27	-1.33	7.02	1.95
Adjusted earnings per share, SEK	2.10	2.27	-0.41	6.24	3.06
Dividend (for the financial year) per share, SEK	-	-	-	3.50*	2.00
<b>Other key figures</b>					
Working capital as percentage of net sales, %	10	10	11	10	12
Investments in tangible and intangible assets, SEKm	613	509	973	2,437	3,177
Average number of employees	-	-	-	5,872	6,134

\*Board of Directors' proposal



## Reconciliation of alternative performance measures

Items affecting comparability*, SEKm	Quarter			Full year	
	Q4 -24	Q3 -24	Q4 -23	2024	2023
Impairment of shares in associated company (Profit/loss from participations and impairment in associated companies)	-	-	-	-	52
Restructuring cost (Employee benefits expense)	-58	-	80	-58	106
Revaluation of biological assets in associated companies (Profit from participations in associated companies)	-15	-	164	-15	164
Pension settlement gain US (Other operating income)	-389			-389	-
US Transformation costs (Other external costs)	89	-	-	278	-
Capital gain, divested assets at Wisconsin WQC (Other operating income)	-	-	-	-70	-
<b>Total items affecting comparability</b>	<b>-373</b>	<b>-</b>	<b>244</b>	<b>-254</b>	<b>299</b>
<b>EBITDA, SEKm and EBITDA margin, %</b>					
Operating profit	1,091	851	-191	2,561	534
Depreciation, amortizations and impairment of non-current assets	725	704	721	2,860	2,780
<b>EBITDA, SEKm</b>	<b>1,816</b>	<b>1,555</b>	<b>530</b>	<b>5,421</b>	<b>3,314</b>
Net sales	11,468	10,798	9,566	43,453	41,224
<b>EBITDA margin, %</b>	<b>16</b>	<b>14</b>	<b>6</b>	<b>12</b>	<b>8</b>
<b>Adjusted EBITDA, SEKm and adjusted EBITDA margin, %</b>					
EBITDA	1,816	1,555	530	5,421	3,314
Items affecting comparability*	-373	-	244	-254	299
<b>Adjusted EBITDA, SEKm</b>	<b>1,443</b>	<b>1,555</b>	<b>774</b>	<b>5,167</b>	<b>3,613</b>
Net sales	11,468	10,798	9,566	43,453	41,224
<b>Adjusted EBITDA margin, %</b>	<b>13</b>	<b>14</b>	<b>8</b>	<b>12</b>	<b>9</b>
<b>Operating margin, %</b>					
Operating profit	1,091	851	-191	2,561	534
Net sales	11,468	10,798	9,566	43,453	41,224
<b>Operating margin, %</b>	<b>10</b>	<b>8</b>	<b>-2</b>	<b>6</b>	<b>1</b>
<b>Adjusted operating profit, SEKm and adjusted operating margin, %</b>					
Operating profit	1,091	851	-191	2,561	534
Items affecting comparability*	-373	-	244	-254	299
<b>Adjusted operating profit, SEKm</b>	<b>718</b>	<b>851</b>	<b>53</b>	<b>2,307</b>	<b>833</b>
Net sales	11,468	10,798	9,566	43,453	41,224
<b>Adjusted operating margin, %</b>	<b>6</b>	<b>8</b>	<b>1</b>	<b>5</b>	<b>2</b>
<b>Cash conversion, %</b>					
Cash flow from operating activities	1,719	438	2,216	3,030	3,290
EBITDA, SEKm	1,816	1,555	530	5,421	3,314
<b>Cash conversion, %</b>	<b>95</b>	<b>28</b>	<b>418</b>	<b>56</b>	<b>99</b>
<b>Return on capital employed, %</b>					
Operating profit over 12 months***	2,561	1,278	534	2,561	534
Average capital employed over 12 months**	33,759	33,831	34,287	33,759	34,287
<b>Return on capital employed, %</b>	<b>8</b>	<b>4</b>	<b>2</b>	<b>8</b>	<b>2</b>
<b>Adjusted return on capital employed, %</b>					
Adjusted operating profit over 12 months***	2,307	1,641	833	2,307	833
Average capital employed over 12 months**	33,759	33,831	34,287	33,759	34,287
<b>Adjusted return on capital employed, %</b>	<b>7</b>	<b>5</b>	<b>2</b>	<b>7</b>	<b>2</b>
<b>Return on equity, %</b>					
Net profit attributed to owners of the parent company over 12 months ***	1,747	611	484	1,747	484
Average shareholders´ equity attributed to owners of the parent company **	27,552	27,306	28,053	27,552	28,053
<b>Return on equity, %</b>	<b>6</b>	<b>2</b>	<b>2</b>	<b>6</b>	<b>2</b>

## Reconciliation of alternative performance measures (cont.)

	Quarter			Full year	
	Q4 -24	Q3 -24	Q4 -23	2024	2023
<b>Net debt/equity ratio</b>					
Interest-bearing net debt	5,347	6,930	5,927	5,347	5,927
Total equity	28,979	27,199	26,945	28,979	26,945
<b>Net debt/equity ratio</b>	<b>0.18</b>	<b>0.25</b>	<b>0.22</b>	<b>0.2</b>	<b>0.2</b>
<b>Interest-bearing net debt / EBITDA, multiple</b>					
Interest-bearing net debt	5,347	6,930	5,927	5,347	5,927
EBITDA over 12 months***	5,421	4,136	3,314	5,421	3,314
<b>Interest-bearing net debt / EBITDA, multiple</b>	<b>1.0</b>	<b>1.7</b>	<b>1.8</b>	<b>1.0</b>	<b>1.8</b>
<b>Interest-bearing net debt / Adjusted EBITDA, multiple</b>					
Interest-bearing net debt	5,347	6,930	5,927	5,347	5,927
Adjusted EBITDA over 12 months***	5,167	4,499	3,613	5,167	3,613
<b>Interest-bearing net debt / Adjusted EBITDA, multiple</b>	<b>1.0</b>	<b>1.5</b>	<b>1.6</b>	<b>1.0</b>	<b>1.6</b>
<b>Adjusted earnings per share, SEK</b>					
Profit attributed to owners of the parent company, SEKm	806	565	-330	1,747	484
	-283	-	277		
Items affecting comparability, attributed to owners of the parent company, SEKm *					
Adj profit attributed to owners of the parent company, SEKm	523	565	-103	1,552	761
Weighted number of outstanding shares, thousands	248,705	248,705	248,552	248,649	248,488
<b>Adjusted earnings per share, SEK</b>	<b>2.10</b>	<b>2.27</b>	<b>-0.41</b>	<b>6.24</b>	<b>3.06</b>
<b>Working capital as percentage of net sales, %</b>					
Average working capital for the period	4,668	4,494	4,391	4,197	5,080
Annualized net sales	45,875	43,193	38,265	43,453	41,224
<b>Working capital as percentage of net sales, %</b>	<b>10</b>	<b>10</b>	<b>11</b>	<b>10</b>	<b>12</b>

\* Revenue = -, Cost = +

\*\* Average for the five latest quarters.

\*\*\*12 months is calculated by adding accumulated amounts for the current year plus full previous year, minus prior year's accumulated amounts for periods exceeding 12 months from the balance sheet date.

	31 Dec 2024	31 Dec 2023
<b>Capital employed, SEKm</b>		
Total assets	50,229	47,926
Accounts payables	-5,159	-5,352
Other liabilities and provisions	-3,820	-3,433
Deferred tax liabilities	-3,708	-3,965
Non-current receivables (interest-bearing)	-654	-
Cash and Cash equivalents	-2,561	-2,304
<b>Capital employed</b>	<b>34,327</b>	<b>32,872</b>

	31 Dec 2024	31 Dec 2023
<b>Working capital, SEKm</b>		
Inventories	6,755	6,137
Accounts receivables	4,762	3,804
Other current receivables and current intangible assets	1,389	1,774
Accounts payables	-5,159	-5,352
Other current liabilities and provisions	-3,471	-2,909
-Reduction of current provisions	43	110
-Reduction of tax liabilities/receivables	37	120
<b>Working capital</b>	<b>4,356</b>	<b>3,684</b>

	31 Dec 2024	31 Dec 2023
<b>Interest-bearing net debt, SEKm</b>		
Provisions for pensions	596	653
Interest bearing non-current liabilities	5,004	4,696
Non-current lease liabilities	345	178
Interest bearing current liabilities	2,399	2,536
Current lease liabilities	218	168
Non-current receivables (interest-bearing)	-654	-
Cash and Cash equivalents	-2,561	-2,304
<b>Interest-bearing net debt</b>	<b>5,347</b>	<b>5,927</b>



## Seasonal effects

Billerud's business is subject to seasonal fluctuations to a relatively limited extent. Periodical maintenance shutdowns have the largest impact, as they involve each unit stopping production for around one week. The loss of production results in somewhat lower deliveries over an extended period before, during and after the shutdown. It should also be noted that the Group usually has a somewhat higher cost level in the fourth quarter than in previous quarters.

### Planned maintenance shutdowns

In addition to ongoing maintenance during production, Billerud's production units normally also require more extensive maintenance at some time during the year. Maintenance requires the production of pulp, paper and board to stop. The main financial impact from a maintenance shutdown comprises of volume losses arising from the shutdown and increase in fixed costs, mainly maintenance and overtime costs, as well as a certain portion of variable costs including higher consumption of electricity and wood when production is restarted. The effects of shutdowns on earnings vary depending on volume losses, extent of the measures carried out, their nature and the actual length of the shutdown. The estimated earnings impact of a maintenance shutdown is an indicative impact of a normal shutdown performed in average market conditions compared

with a quarter during which no periodic maintenance shutdown takes place.

From 2024 the estimated cost impact of a maintenance shutdown is calculated as the sum of the fixed costs for the maintenance, increased variable costs associated with the shutdown and lower fixed cost coverage from reduced capacity utilization during the stops.

The estimated cost impact of the maintenance shutdown at Gruvön in 2024 was incorrectly stated in the year-end report and the annual and sustainability report for 2023. The correct cost impact was presented in the interim report for the first quarter of 2024 and subsequent reports.

During the fourth quarter of 2024, maintenance shutdowns were carried out in Frövi and Escanaba. The total cost impact of maintenance shutdowns during this period was SEK 109 million.

The estimated average cost impact in the table below refers to the planned maintenance shutdowns during 2025. The cost of the maintenance shutdown in Gruvön is estimated to be SEK 50 million in the first quarter and SEK 220 million in the second quarter.

### Estimated cost impact from planned maintenance shutdowns

Production units	Estimated average	Breakdown of cost impact		Planned dates of maintenance shutdown		
	cost impact			2025	2024	2023
	SEKm	Region Europe	Region North America			
Gävle	~ 170	100%	0%	Q3	Q3	Q3
Gruvön	~ 270	100%	0%	Q1-Q2	Q2	Q2
Frövi	~ 100	100%	0%	Q4	Q4	Q4
Skärblacka	~ 140	100%	0%	Q2	Q2	Q2
Karlsborg	~ 100	100%	0%	Q3	Q3	Q3
Pietarsaari	~ 20	100%	0%	-	Q2	-
Rockhammar	~ 10	100%	0%	Q2	-	Q4
Escanaba	~ 110	0%	100%	Q3	Q3-Q4	Q3-Q4
Quinnesec	~ 130	0%	100%	-	Q2	-

## Key Figures – Definitions and purpose

<b>Adjusted key figures</b>	Adjusted key figures on EBITDA, Operating profit, Return on capital employed and Earnings per share provide a better understanding of the underlying business performance and enhance comparability from period to period, when the effect of items affecting comparability are adjusted for. Items affecting comparability can include additional project costs for major projects, major restructuring/write downs /revaluations, litigations, specific impact due to strategic decisions, and significant earnings effects from acquisition and disposals.
<b>EBITDA</b>	Operating profit before depreciation, amortization and impairment on non-current intangible, tangible assets and right of use assets. EBITDA is a central measure of operating performance, to assess the performance over time.
<b>EBITDA margin, %</b>	EBITDA as a percentage of net sales. The measure is used in review as well as for benchmarking with peer companies.
<b>Adjusted EBITDA</b>	Operating profit before depreciation, amortization and impairment on non-current intangible, tangible assets and right of use assets adjusted for items affecting comparability. Adjusted EBITDA is relevant for assessing performance excluding items affecting comparability.
<b>Adjusted EBITDA margin, %</b>	Adjusted EBITDA as a percentage of net sales. The measure is used for assessing profitability excluding items affecting comparability.
<b>Operating margin, %</b>	Operating profit as a percentage of net sales. Operating margin shows the percentage of revenue remaining as operating profit after deducting operating expenses. The measure is used for performance monitoring as well as for benchmarking with peer companies.
<b>Adjusted operating profit</b>	Operating profit adjusted for items affecting comparability. The measure is used for assessing performance excluding items affecting comparability.
<b>Adjusted operating margin, %</b>	Adjusted operating profit as a percentage of net sales. The measure is used for assessing performance excluding items affecting comparability.
<b>Return on capital employed (ROCE)</b>	Operating profit calculated over 12 months as a percentage of average capital employed calculated per quarter for the last 5 quarters. 12 months is calculated by adding accumulated amounts for the current year plus full previous year, minus prior year's accumulated amounts for periods exceeding 12 months from the balance sheet date. The return on capital employed is a measure that shows how effectively total net operating assets are used in order to generate return in the operating business. The measure takes capital invested in the operating activities into account and is used for business performance monitoring and benchmarking with peer companies.
<b>Adjusted Return on capital employed (ROCE)</b>	Adjusted operating profit calculated over 12 months as a percentage of average capital employed calculated per quarter for the last 5 quarters. 12 months is calculated by adding accumulated amounts for the current year plus full previous year, minus prior year's accumulated amounts for periods exceeding 12 months from the balance sheet date. The measure is used for assessing the return on net operating assets excluding items affecting comparability.
<b>Return on equity, %</b>	Profit calculated over 12 months, attributable to owners of the parent company, as a percentage of average shareholders' equity calculated per quarter, attributable to owners of the parent company. 12 months is calculated by adding accumulated amounts for the current year plus full previous year, minus prior year's accumulated amounts for periods exceeding 12 months from the balance sheet date. The measure represents total profitability compared to the equity invested by the parent company's shareholders.
<b>Capital employed</b>	Total assets less accounts payables, other liabilities and provisions, deferred tax liabilities, non-current receivables (interest-bearing) and cash and cash equivalents. Capital employed is used to quantify the net total assets used in the operating business and is used as a component in measuring operating profitability.
<b>Working capital</b>	Inventories, accounts receivables, other current receivables and current intangible assets (emission rights) less accounts payables, other current liabilities and reduction of tax liabilities/receivables. The measure shows the amount of current net assets that is tied up in the business. Together with non-current assets, working capital constitutes the operating capital employed to generate operating returns.
<b>Interest-bearing net debt</b>	The sum of provisions for pensions, interest-bearing liabilities and leasing liabilities less interest-bearing non-current receivables and cash and cash equivalents. The measure is used to quantify the debt financing, taken the amount of financial assets into account. The measure is used as a component in measuring financial risk.
<b>Net debt/equity ratio</b>	Interest-bearing net debt divided by equity. The ratio shows the mix between interest-bearing net debt and equity financing. A higher ratio means higher financial leverage and may have positive effects on return on equity but imply a higher financial risk.

<b>Interest-bearing net debt/EBITDA</b>	Interest bearing net debt at the end of the period divided by EBITDA for the last 12 months. 12 months is calculated by adding accumulated amounts for the current year plus full previous year, minus prior year's accumulated amounts for periods exceeding 12 months from the balance sheet date. The measure shows the size of the interest-bearing net debt compared to the repayment capacity. A higher (lower) ratio indicates a higher (lower) risk.
<b>Interest-bearing net debt/adjusted EBITDA</b>	Interest bearing net debt at the end of the period divided by adjusted EBITDA for the last 12 months. 12 months is calculated by adding accumulated amounts for the current year plus full previous year, minus prior year's accumulated amounts for periods exceeding 12 months from the balance sheet date. The measure is used for assessing the repayment capacity excluding items affecting comparability.
<b>(Basic) earnings per share</b>	Profit attributable to owners of the parent, divided by the average number of outstanding ordinary shares in the market.
<b>Adjusted earnings per share</b>	Profit attributable to owners of the parent adjusted for items affecting comparability after tax, divided by the average number of outstanding ordinary shares in the market. The measure is used for assessing earnings per share excluding items affecting comparability.
<b>Working capital as percentage of net sales</b>	Average working capital is calculated by using the average of all quarterly periods during the interim period from the beginning of the financial year, divided by annualized net sales. Annual net sales are calculated by dividing the net sales for the most recent interim period from the beginning of the financial year by the number of months in this interim period and multiplying by twelve. Working capital in relation to net sales shows how effectively the working capital is used. A lower percentage means less capital is tied up to generate a given amount of revenue, and an increased ability to internally finance growth and return to shareholders.
<b>Operating cash flow after investments in tangible and intangible assets</b>	Cash flow from the operating activities, including investments in tangible and non-current intangible assets. The measure shows cash flow generated in the operating business, which provides the amount of cash flows available to repay debt, acquire and invest in other businesses and pay dividends to the shareholders.
<b>Cash conversion, %</b>	Cash flow from operating activities divided by EBITDA. This measure is used for assessing the generation of cash of the operating profit before depreciation, amortization and impairment.

# Parent company

## Condensed income statement

SEKm	Quarter		Full year	
	Q4 -24	Q4 -23	2024	2023
Operating income*	156	-49	510	58
Operating expenses	-164	-144	-781	-796
<b>Operating profit/loss</b>	<b>-8</b>	<b>-193</b>	<b>-271</b>	<b>-738</b>
Financial income and expenses	2,061	-143	1,855	-206
<b>Profit/Loss after financial income and expenses</b>	<b>2,053</b>	<b>-336</b>	<b>1,584</b>	<b>-944</b>
Appropriations	983	776	983	776
<b>Profit/loss before tax</b>	<b>3,036</b>	<b>440</b>	<b>2,567</b>	<b>-168</b>
Taxes	-246	-162	-118	-11
<b>Net profit/loss for the period</b>	<b>2,790</b>	<b>278</b>	<b>2,449</b>	<b>-179</b>

\* Including currency hedging etc.

## Condensed balance sheet

SEKm	31 Dec 2024	31 Dec 2023
Non-current assets	16,271	16,125
Current assets	18,524	16,775
<b>Total assets</b>	<b>34,795</b>	<b>32,900</b>
Shareholders' equity	12,635	10,679
Untaxed reserves	1,405	1,300
Provisions	316	307
Liabilities	20,439	20,614
<b>Total equity and liabilities</b>	<b>34,795</b>	<b>32,900</b>



## Quarterly data

Billerud's packaging material business is governed in two operating segments based on the region in which the products are manufactured: Region Europe and Region North America.

Other includes Procurement & Wood Supply in Europe, ScandFibre Logistics AB, Managed Packaging, Consolidated Waterpower Company, rental operations, dormant companies, idle assets, income from sale of businesses, items affecting comparability and costs due to increased investments in the production structure.

Other also includes Group-wide functions, Group eliminations (including IFRS 16) and profit/loss from participation in associated companies. Currency hedging etc. includes results from hedging of the Group's net currency flows and revaluation of accounts receivables as well as payments from customers. The two last mentioned are presented separately as currency hedging etc. The part of the currency exposure that relates to changes in exchange rates when invoicing and purchasing are included in the regions' profit/loss.

### Quarterly net sales per region and for the Group

SEKm	2024				2023				Full year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2024	2023
Region Europe	7,431	6,980	7,011	6,920	6,388	6,765	6,495	7,466	28,342	27,114
Region North America	3,175	3,138	3,046	2,763	2,706	2,839	2,655	3,311	12,122	11,511
Other	826	701	759	685	586	738	827	797	2,971	2,948
Currency hedging, etc.	36	-21	-52	55	-114	-132	-24	-79	18	-349
<b>Total Group</b>	<b>11,468</b>	<b>10,798</b>	<b>10,764</b>	<b>10,423</b>	<b>9,566</b>	<b>10,210</b>	<b>9,953</b>	<b>11,495</b>	<b>43,453</b>	<b>41,224</b>

### Quarterly EBITDA per region and for the Group

SEKm	2024				2023				Full year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2024	2023
Region Europe	888	1,106	630	784	700	902	116	1,035	3,408	2,753
Region North America	606	575	563	447	306	467	205	640	2,191	1,618
Other	286	-105	-257	-120	-362	-125	-108	-113	-196	-708
Currency hedging, etc.	36	-21	-52	55	-114	-132	-25	-78	18	-349
<b>Total Group</b>	<b>1,816</b>	<b>1,555</b>	<b>884</b>	<b>1,166</b>	<b>530</b>	<b>1,112</b>	<b>188</b>	<b>1,484</b>	<b>5,421</b>	<b>3,314</b>

### Quarterly EBITDA margin per region and for the Group

%	2024				2023				Full year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2024	2023
Region Europe	12	16	9	11	11	13	2	14	12	10
Region North America	19	18	18	16	11	16	8	19	18	14
<b>Group</b>	<b>16</b>	<b>14</b>	<b>8</b>	<b>11</b>	<b>6</b>	<b>11</b>	<b>2</b>	<b>13</b>	<b>12</b>	<b>8</b>

### Adjusted quarterly EBITDA, excluding planned maintenance shutdowns, per region and for the Group

SEKm	2024				2023				Full year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2024	2023
Region Europe	977	1,368	1,026	784	887	1,195	519	1,035	4,155	3,636
Region North America	626	661	682	447	375	550	205	640	2,416	1,770
Other	-87	-105	-138	-120	-118	-70	-108	-113	-450	-409
Currency hedging, etc.	36	-21	-52	55	-114	-132	-25	-78	18	-349
<b>Total Group</b>	<b>1,552</b>	<b>1,903</b>	<b>1,518</b>	<b>1,166</b>	<b>1,030</b>	<b>1,543</b>	<b>591</b>	<b>1,484</b>	<b>6,139</b>	<b>4,648</b>
Maintenance shutdowns	-109	-348	-515	-	-256	-376	-403	-	-972	-1,035
Items affecting comparability	373	-	-119	-	-244	-55	-	-	254	-299
<b>EBITDA</b>	<b>1,816</b>	<b>1,555</b>	<b>884</b>	<b>1,166</b>	<b>530</b>	<b>1,112</b>	<b>188</b>	<b>1,484</b>	<b>5,421</b>	<b>3,314</b>



## Adjusted quarterly EBITDA margin, excluding planned maintenance shutdowns, per region and for the Group

%	2024				2023				Full year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2024	2023
Region Europe	13	20	15	11	14	18	8	14	15	13
Region North America	20	21	22	16	14	19	8	19	20	15
<b>Total Group</b>	<b>14</b>	<b>18</b>	<b>14</b>	<b>11</b>	<b>11</b>	<b>15</b>	<b>6</b>	<b>13</b>	<b>14</b>	<b>11</b>

## Quarterly operating profit/loss, per region and for the group

SEKm	2024				2023				Full year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2024	2023
Region Europe	408	629	161	313	216	452	-332	589	1,511	925
Region North America	406	387	376	273	97	262	6	443	1,442	808
Other	241	-144	-314	-193	-390	-167	-146	-147	-410	-850
Currency hedging, etc.	36	-21	-52	55	-114	-132	-24	-79	18	-349
<b>Total Group</b>	<b>1,091</b>	<b>851</b>	<b>171</b>	<b>448</b>	<b>-191</b>	<b>415</b>	<b>-496</b>	<b>806</b>	<b>2,561</b>	<b>534</b>

## Quarterly operating margin per region and for the group

%	2024				2023				Full year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2024	2023
Region Europe	5	9	2	5	3	7	-5	8	5	3
Region North America	13	12	12	10	4	9	0	13	12	7
<b>Total Group</b>	<b>10</b>	<b>8</b>	<b>2</b>	<b>4</b>	<b>-2</b>	<b>4</b>	<b>-5</b>	<b>7</b>	<b>6</b>	<b>1</b>

## Quarterly sales volumes per region

ktonnes	2024				2023				Full year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2024	2023
Region Europe	706	662	675	709	668	683	638	708	2,752	2,697
Region North America	234	236	220	212	204	207	193	235	902	839
<b>Total Group</b>	<b>940</b>	<b>898</b>	<b>895</b>	<b>921</b>	<b>872</b>	<b>890</b>	<b>831</b>	<b>943</b>	<b>3,654</b>	<b>3,536</b>

## Financial calendar

Q1 2025 report – 29 April 2025

Q2 2025 report – 18 July 2025

Q3 2025 report – 23 October 2025

## Presentation

The 2024 year-end report will be presented on Tuesday 4 February at 9:00 CET in a webcasted telephone conference that can be followed on: <https://edge.media-server.com/mmc/p/erjyiqct>

To participate via telephone, and thereby be able to ask questions, please register here to receive dial-in details: <https://register.vevent.com/register/BI13cc5b59afb24af586afc57e9011e056>

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The report has not been reviewed by the company's auditors. The English version is a translation of the Swedish original.

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